

# JUSTIN WILDON

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**Objective** Extremely well organized, detail oriented individual looking to begin a new exciting career within the financial industry that provides the environment to utilize my skills and abilities where career opportunities are based on contributions and success. Exceptional talent for understanding and presenting knowledge of products and services, conveying features & benefits in an intelligent persuasive manner.

**Professional experience**

10/06-9/08 US Mortgageline Bala Cynwyd, PA  
*Loan Officer*

- Sell and structure loans for clients from original interview through loan closing.
- Some responsibilities include; solicitation of potential borrows, completion of loan applications, coordinatation of appraisals & home inspections; counseling borrowers on different loan programs, obtain and review all documentation needed for accuracy & program compliance.
- Often receive praise for ability to maintain consistent communication flow with all parties involved ensuring timely appraisals, credit decisions, funding and expeditiously resolving all issues/questions.

3/06-10/06 Lucky Brand Jeans Willow Grove, PA  
*Store Manager*

- Responsible for all aspects of running a Lucky Brand Jeans store. Including recruiting, hiring, training, development of staff, driving revenues through excellent customer service and product knowledge.

6/96-10/05 City Sports Philadelphia, PA  
*Senior Manager*

- Responsible for oversight of all operations for a technical sporting goods retail store with a \$5.0MM annual sales volume. Increased sales from \$3.2MM to \$5.2MM in 3½ years as Senior Manager.
- Coordinated sales programs with corporate home office, product buyers and manufacturers' sales representatives to tailor merchandise for customer base.
- Maintained proper staffing levels through recruiting, hiring, scheduling, and training. Promoted four Associates to Department Manager Positions.
- Top performing store maintaining a low inventory shrink percent.
- Received better than average scores on secret shopper reports where customer service was the main focus.

*Footwear Department Manager*

- Responsible for supervision of footwear department, including customer service, merchandising, and staff development.
- Served as assistant to the Senior Manager

*Sales Associate*

- Head of the in-line skate department. Focused on customer service, merchandising, and equipment maintenance.

Education

1996 – 1998      University of the Arts                      Philadelphia, PA  
*BFA in Photography*

1992-1995      Harrisburg Area Community College              Harrisburg, PA  
*Associates in Photography*